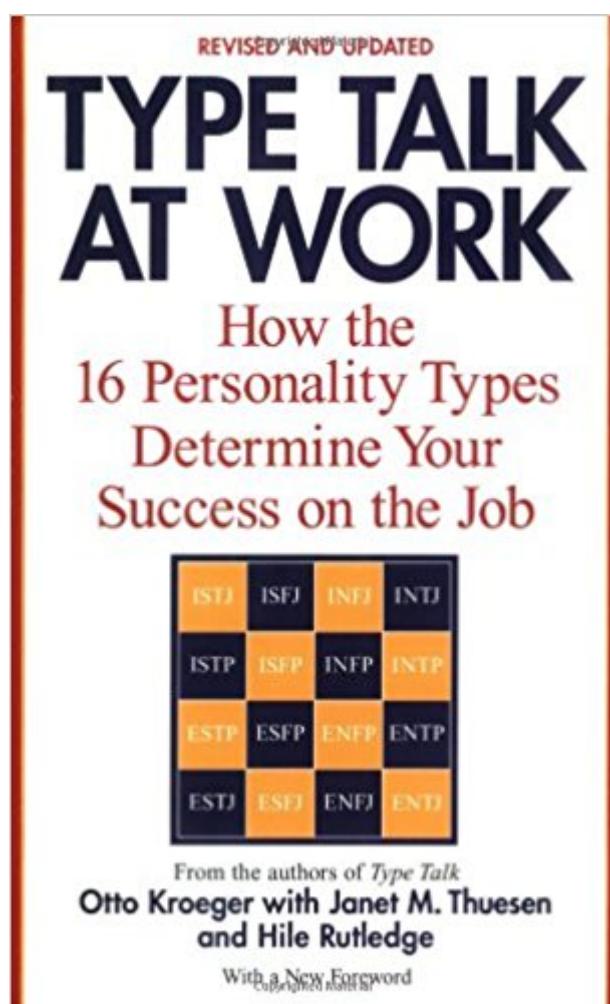


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# Type Talk At Work (Revised): How The 16 Personality Types Determine Your Success On The Job



## Synopsis

What does Your Type at Work? Are you one of those organized people who always complete your projects before they are due? Or do you put off getting the job done until the very last possible moment? Is your boss someone who readily lets you know how you are doing? Or does she always leave you unsure of precisely where you stand? Do you find that a few people on your team are incredibly creative but can never seem to get to a meeting on time? Do others require a specific agenda at the meeting in order to focus on the job at hand? Bestselling authors Otto Kroeger and Janet Thuesen make it easy to recognize your own type and those of your co-workers in *Type Talk at Work*, a revolutionary guide to understanding your workplace and thriving in it. Fully revised and updated for its 10th anniversary, this popular classic now features a new chapter on leadership, showing you how to be more effective on the job. Get the most out of your employees—and employers—using the authors' renowned expertise on typology. With *Type Talk at Work*, you'll never look at the office the same way again!

## Book Information

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## Customer Reviews

Written by noted consultant Kroeger and his colleagues, this entertaining and informative volume is aimed at anyone trying to navigate the challenging social setting of the workplace. The Myers-Briggs Type Indicator (MBTI) on which it is based was originally developed by Katherine Briggs and Isabel Myers Briggs, who drew on the work of Swiss psychologist Carl Jung. This method has been widely used as a tool in both education and business. Originally published in 1988

and now fully revised and updated, the book is designed to help readers identify their own type and gain insight into the learning and operating styles of their colleagues. Its three sections are an introduction to typewatching (determining types), putting typewatching to work (leadership, team building, and conflict resolution), and understanding the 16 type profiles. A self-help book sure to be popular with readers, it will appeal to those who want to go a step beyond horoscopes to succeed in their careers. Recommended for self-help and popular business collections in public libraries and for academic libraries that collect in management consulting. Rona Ostrow, Lehman Coll. Lib., CUNY, BronxCopyright 2002 Cahners Business Information, Inc.

What's Your Type at Work? Are you one of those organized people who always complete your projects before they are due? Or do you put off getting the job done until the very last possible moment? Is your boss someone who readily lets you know how you are doing? Or does she always leave you unsure of precisely where you stand? Do you find that a few people on your team are incredibly creative but can never seem to get to a meeting on time? Do others require a specific agenda at the meeting in order to focus on the job at hand? Bestselling authors Otto Kroeger and Janet Thuesen make it easy to recognize your own type and those of your co-workers in *Type Talk at Work*, a revolutionary guide to understanding your workplace and thriving in it. fully revised and updated for its 10th anniversary, this popular classic now features a new chapter on leadership, showing you how to be more effective on the job. Get the most out of your employees--and employers--using the authors' renowned expertise on typology. With *Type Talk at Work*, you'll never look at the office the same way again!

Need to better understand those around you? Ever wonder why the heck people do the things they do? Well, then this is the book for you! Based on the theory that everyone is born with a preferred way of being, the Meyers Briggs personality types are actually quite enlightening. It can be quite freeing to realize that people are the way, they are, outside of oneself. It's them, not you. I would recommend this book to everyone, especially those who take everyone and everything personally. You know who I'm talking about...

This is a must read for anyone who wishes to understand themselves and what makes others tick. I first read this book about 25 years ago and it enlightened me on personality differences of NORMAL people. This is based on the Myers-Briggs Type Indicator of 16 personality types> for example have the same personality type as Oscar Madison of the Odd Couple. LOL

They break down the types and all the components in ways that are incredibly easy to understand. In addition there is tons of practical analysis for how to use this information in your daily life, whether at work, school, with spouses, friends, kids, etc. Super interesting read if you're wanting to learn more about the 16 personality types!

I liked type talk. It was very thorough in explaining the variances between types. It gives you a whole new perspective on yourself and how to relate to coworkers and family members.

One of the main challenges of any team leader is getting their team to work together and really leverage their different styles. With the emphasis within modern business on "diversity", there are few good definitions about what that means. We have gone beyond the typical gender / ethnic / racial categories to disabilities / preferences and other meaningless classifications. The work on the Myers-Briggs type indicator is by far the best approach to understanding how your team and workplace functions. A leader will be able to better understand the reasons for team's success and failures through the lens of their preferred personality type. This book is easy to read, provides great insights for practical application. Have you ever wondered why someone does what they do? The MBTI analysis is essential to understanding the comfort zone of your team, coworkers and even your spouse. A must have for leaders!

I really didn't expect to like this, it was assigned reading on a course for my masters degree. Very enlightening though, I've suggested to my team that they should read it as well. We work in social services in the non-profit sector, this has great insights and tools to working with almost anyone.

interesting read

This book was recommended to me by someone who is trained in Personality Types. I took the questionnaire with this person so this book is the 'companion' to the work I've been doing. But, it is not necessary to use the book along with a professional!! Type Talk is written very well, easy to understand, with a lot of examples. It's not written in a technical fashion, so any lay person can understand what is discussed. As far as the information: packed full. This is a great book. I'm thinking of picking up a few copies for some people close to me. (I'd give them my copy when I'm done but I'm going to hang on to for future reference!) The authors don't expect the book to be the

final, end-all problem solver. Rather, it's a tool to understand the way people tend to act, think and talk. It's great for figuring out relationships at home, work or with friends and why we all react the way we do. I highly recommend it.

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